CANADA

DU PONT OF CANADA LIMITED

Annual Report 1972

DU PONT
CANADA

BRUCE FINDLAY

PUBLIC RELATIONS DIVISION
DU PONT OF CANADA LIMITED
MONTREAL 101, CANADA
861-3861

CONTENTS

Nous serons heureux de vous envoyer, sur demande, l'édition française de ce rapport.

62nd ANNUAL REPORT 1972

DU PONT CANADA

HIGHLIGHTS

	1972	1971	% change
Sales higher shipments were recorded in most product areas	$260,201,000	$227,891,000	14
Net Income increased sales volumes and cost improvement programs offset the strike costs at Maitland	$ 14,347,000	$ 11,262,000	27
Selling Price Index of Company Products (1963 = 100) the decline was not as significant as in recent years	76.3	78.4	(2.7)
Capital Expenditures returned to the level of the mid-1960's	$ 20,519,000	$ 7,504,000	173
Earnings a Common Share			
By Quarter First	$0.46	$0.07	
Second	0.53	0.34	
Third	0.31	0.48	
Fourth	0.50	0.52	
Total for the Year	$1.80	$1.41	28
Dividends Declared a Common Share	$0.85	$0.625	36

DIRECTORS

Robert G. Beck
Company Director and former President
Du Pont of Canada Limited
Elected April 21, 1949

Edgar H. Bleckwell
Company Director and former President
Du Pont of Canada Limited
Elected December 16, 1966

Ralph B. Cole
Vice-President and Treasurer
E. I. du Pont de Nemours & Company
Elected October 23, 1970

Joseph A. Dallas
Senior Vice-President and Director
E. I. du Pont de Nemours & Company
Elected June 25, 1971

A. Jean de Grandpré, Q.C.
President
Bell Canada
Elected April 17, 1970

Henry J. Hemens, Q.C.
Vice-President and Secretary
Du Pont of Canada Limited
Elected February 26, 1971

David S. Holbrook
Chairman and President
The Algoma Steel Corporation Limited
Elected December 16, 1966

Herbert H. Lank
Company Director and former
Chairman and President
Du Pont of Canada Limited
Elected April 21, 1949

Robert J. Richardson
President and Chief Executive Officer
Du Pont of Canada Limited
Elected June 25, 1971

Benjamin F. Schlimme
Vice-President and General Manager
International Department
E. I. du Pont de Nemours & Company
Elected August 25, 1967

Roy L. Schuyler
Vice-President and General Manager
Plastics Department
E. I. du Pont de Nemours & Company
Elected April 17, 1970

Lester S. Sinness
Director
E. I. du Pont de Nemours & Company
Elected April 19, 1963

OFFICERS

Robert J. Richardson
President and Chief Executive Officer

Franklin S. McCarthy
Senior Vice-President

Henry J. Hemens, Q.C.
Vice-President and Secretary

Herman F. Hoerig
Vice-President,
Corporate Development

Kenneth M. Place
Vice-President and Treasurer

Ian D. Ritchie
Vice-President, Operations

Colin C. Young
Vice-President,
Employee and Public Relations

Donald A. S. Ivison
Assistant Treasurer

Thomas S. Morse
Assistant Treasurer

Kenneth H. Scott
Assistant Treasurer

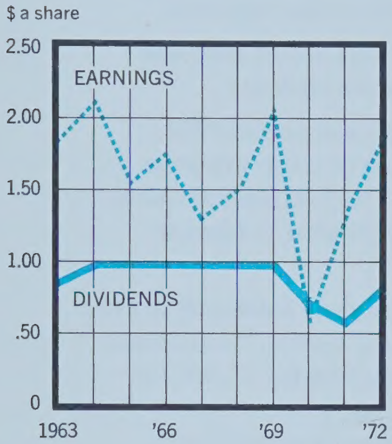
Effective 19th March 1973,
Donald A. S. Ivison was appointed
Assistant Treasurer.

REPORT OF THE DIRECTORS

Earnings and sales continued to improve in 1972

Your Company was able to take advantage of the strengthening economic conditions which continued during 1972. Earnings continued to improve despite the major effect of a four month strike at our Maitland chemical complex.

Earnings and Dividends a Common Share



Net income of $14,347,000 was equivalent to $1.80 a common share — 28 per cent above the 1971 level of $1.41. Lower corporate tax rates contributed approximately eight cents to this growth in earnings. The beneficial effects of programs to develop new and more profitable approaches to our businesses, partly realized in 1971, were evident throughout all of 1972. The success of cost reduction programs, plus the fact that most production facilities operated at or near capacity, resulted in lower manufacturing unit costs.

Net sales of $260,201,000 were 14 per cent higher than in 1971, a rate of improvement significantly better than for the Canadian economy. Volume of Company shipments was 16 per cent higher than in 1971 with major gains made in carpet, automotive and plastics markets. While sales volumes increased in most product areas, the selling price index for the Company's manufactured goods continued to decline, but at a slower rate than in recent years.

The 12½ cent quarterly dividend rate on common shares in effect since 1970 was continued through the first half of 1972. In September it was increased to 20 cents. The year's total declaration of 85 cents included an extra year-end dividend of 20 cents a common share.

All segments reported increased sales

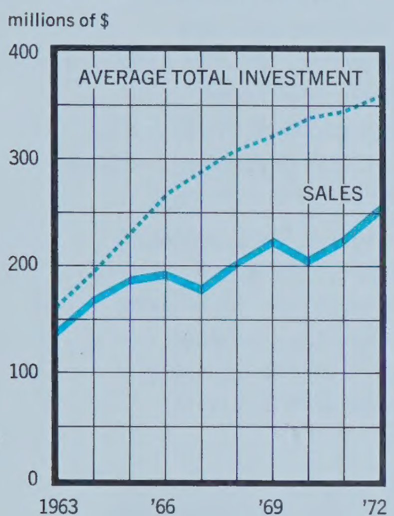
	1972		1971		Increase
	(dollars in millions)				
	$	%	$	%	%
Fibres	106.1	41	89.5	39	19
Plastics and Films	72.3	28	60.5	27	19
Chemicals and Other Products	81.8	31	77.9	34	5
Total	260.2	100	227.9	100	14

Fibres business had encouraging growth

Our fibres sales increased by 19 per cent compared to an 8 per cent increase for the Canadian man-made fibres industry as a whole. Domestic markets developed strongly in 1972. Prices were generally more stable, particularly for home furnishings, tire and industrial businesses.

In apparel goods, imports again captured much of the market growth. Canadian producers' share of the apparel market has declined from approximately 60 per cent in 1969 to less than 45 per cent in 1972. Although

Sales and
Average Total Investment



the federal government policy, as administered by the Textile and Clothing Board, restricted some imports by imposing quotas, its overall impact was limited. Canada still provides one of the world's most open markets for foreign textile products.

Sales of our apparel fibres strengthened, however, particularly during the first half of the year. Revenues increased as volume gains for textile nylon and "Orlon" acrylic fibres were more than sufficient to offset price attrition. Sales of "Lycra" spandex and "Dacron" polyester fibres also improved.

Nylon tire and industrial yarns benefited both from high export sales and strong demand in the Canadian passenger and truck tire markets.

Home furnishings contributed most to our fibres sales increase in 1972. Du Pont carpet nylon substantially expanded its share of market because of its superior value relative to other fibres. "Orlon", with its vibrant colour, soft texture and long life characteristics, made good progress in blanket and drapery markets.

Implementation of the strategic plan for our fibres business continued in 1972. An $11,000,000 expansion of production facilities for basic nylon chemicals was undertaken at Maitland Works. Two expansions, totalling 21,000,000 pounds annually, were announced for nylon bulked continuous filament carpet yarn capacity at Kingston Works. In addition, programs to expand nylon staple facilities by 11,000,000 pounds and industrial yarn capacity by 6,000,000 pounds were well under way by year end at Kingston.

Plastics sales improved, films sales continued strong

Sales of our plastics and film products advanced by 19 per cent during the year.

Plastics sales showed significant improvement as both industrial and retail demand continued at high levels. "Sclair" polyethylene resin sales volume increased substantially faster than the market. Although prices were reduced moderately to meet competition during the first half of 1972, they firmed during the last six months as a tight capacity situation developed throughout North America. Our polyethylene pipe gained increasing acceptance for its high quality, particularly in mining and industrial applications and for municipal sewers.

Sales of "Fabrene" woven oriented polyolefin material showed good growth as new production facilities, which will eventually more than double our original capacity, came progressively into use. Gains were made in all markets. A primary carpet backing using this product was developed, market tested and introduced commercially by year end.

"Sclairfilm" polyolefin film has a strong market position in applications where strength, clarity or superior heat sealing ability are desired — as for packaging meat, bread and milk. Additional manufacturing capacity is being installed to meet growing demand. Pouch packaging of motor oils is gaining

acceptance, through introduction of a laminate of "Sclairfilm" and "Dartek" nylon film. New production facilities for "Dartek" went into operation at Whitby Works during the third quarter. The product's attractive optical qualities plus its high temperature capability, resistance to oils and general versatility have received encouraging acceptance.

Cellulose film prices advanced during the year in all areas. The plant at Shawinigan operated at full capacity in supplying sustained demand from both domestic and export markets.

Markets for chemicals and related products were good

Our sales of chemicals and related products were up by five per cent.

"Freon" fluorocarbon products increased their share of market in a broad range of end uses from aerosol propellants to refrigerants and solvents. Selling prices were lower on average in the first three quarters, but increased in October. There was encouraging response to our efforts to penetrate further the large dry-cleaning market with "Valclene" fluorocarbon fluid which is particularly effective for knitwear, fine fabrics and leathers.

Demand for gasoline anti-knock compounds continued about the same as in 1971. The federal government has published, for discussion, proposed regulations respecting the quantities that can be added to gasoline in 1974. Industry-government negotiation on these regulations is expected to continue for some time and the situation in the automotive fuel market remains uncertain. Meanwhile, we are actively exploring the potential of other petroleum additives for purposes such as inhibiting corrosion in pipelines.

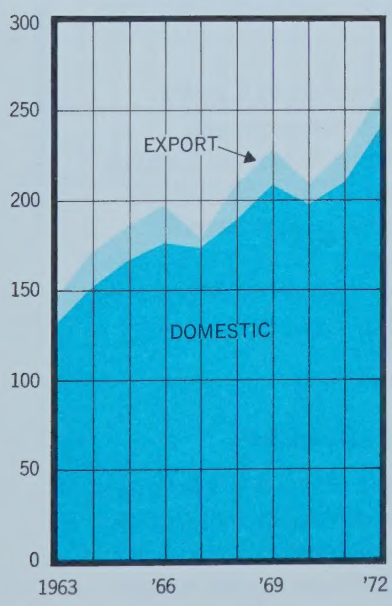
Our explosives sales exceeded the growth in generally expanding markets. A new plant costing $4,000,000 is under construction near Ashcroft, B.C., to aid in selling packaged-explosives in the fast growing western Canadian market.

Finishes enjoyed a generally successful year. Canadian manufacture of automobiles was up slightly over 1971 and we continued to maintain our share of this market. In automobile refinishes our performance surpassed the market's unusually high rate of growth.

Resale of products from E. I. du Pont de Nemours & Company grew substantially with generally firmer prices. "Lannate" methomyl biodegradable insecticide again helped prairie farmers save their rapeseed crops from infestations of Bertha army worms.

Sales

millions of $



Exports accounted for seven per cent of total sales

Sales in foreign markets continue to contribute significantly to our commercial success. Most are made through our agent, Cedarcrest Company Limited of Hamilton, Bermuda, a wholly-owned subsidiary.

While our regular export business improved by six per cent, total 1972 sales were below those of 1971 which had included non-recurring business in the

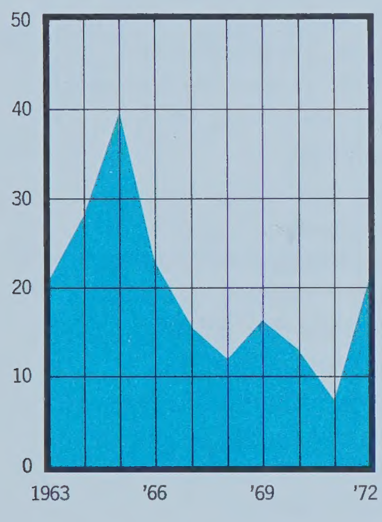
United States. Generally, export markets were more stable than in recent years in the more than 50 countries where our products are sold and this had a favourable effect on profits.

Substantially increased sales of "Sclair" polyethylene resins and slightly higher sales of cellulose film were offset by lower sales of nylon yarns as less of this product was available for export. Markets for "Dartek" nylon film developed in 1972 are expected to make a significant contribution to export revenues in future years.

Capital expenditures were much higher

Construction Expenditures

millions of $



Spending for new plant and facilities amounted to $20,519,000, the highest level since 1966 and more than double that of 1971. Short-term borrowing was used to finance a variety of new projects as well as to provide for increased working capital requirements. In December, arrangements to borrow $10,000,000 for a period of three years were completed. These funds will be used to help finance the $44,224,000 balance of approved appropriations unexpended at the end of December. Most of these projects will be completed in 1973.

Our expansion anticipates market growth

The current capital expansion program is designed to place investment where our competitive strengths provide attractive opportunities. The Company's research and development efforts have a similar focus.

Much of our planning is concentrated on a study of opportunities offered by rapidly growing markets for plastic resins. As part of this assessment, we have continued our joint venture studies on the feasibility of building a plant to supply us and other interested companies with ethylene and related products at internationally competitive prices.

The Company's minerals venture has continued exploration in Canada supported by corporate research into ore processing technology and mineralogy. Exploration is conducted through Ducanex Resources Limited, owned jointly with Lacanex Mining Company Limited. Further efforts to develop the Mexican silver and lead properties progressed satisfactorily. Ducanex holds a minority interest in these through Pure Silver Mines Limited and Tormex Mining Developers Limited. The price of silver recovered from a low of $1.29 an ounce in November 1971 to slightly more than $2.00 at year-end 1972.

Environmental quality programs are well advanced

Each of the Company's operating units has developed effective relationships with government agencies in working toward agreed environmental quality control objectives. A total of $2,700,000 was approved during the year for relevant programs at Du Pont of Canada plants. Additional capital outlays

of about $2,200,000 are forecast on these programs over the next three years. This should largely complete our schedule for bringing existing facilities to meet or exceed the high performance standards visualized for the period 1975-80.

At Maitland Works our scientists have applied for a patent on a highly efficient bacteriological method they discovered for treating industrial wastes containing organic carbon and nitrogen compounds. A unit being built to take advantage of the system will go into operation at Maitland in July 1973. Work to develop the process as a treatment for municipal sewage is under way, supported to the extent of $30,000 by the federal and Ontario governments.

Employee productivity showed substantial gains

Sales and Investment per Employee

The gains in productivity in 1972 reflect creditably on the unusually high degree of business competence, creativity and dedication of our employees. Total sales and investment per employee continue to increase; improvements of 15% and 5% respectively were achieved in 1972.

Our safety performance was essentially the same as in 1971, but neither year was satisfactory. Ten employees suffered major injuries on the job in 1972. While this is a low figure in terms of national industrial accident experience, it represents no satisfaction to us when we know we can do better. Our St. Clair River Works has continued free of lost-time injuries since start-up in 1959; our sales personnel have driven more than 25,000,000 miles on Company business in the past five years without a lost-time injury.

Negotiations with unionized employees began late in 1971 and continued at various plants throughout most of 1972. Agreements were reached without a major incident except at Maitland Works where Local 536 of the International Chemical Workers' Union called a strike which lasted from May to September. No major contracts expire before December 1973.

At the end of the year $48,999,000 was held by an independent trustee to pay future pensions under that part of the pension plan financed solely by the Company.

The view ahead is encouraging

Business conditions in Canada are expected to continue to improve throughout 1973. The urgent need to reduce the rate of unemployment remains the number one priority. Taxation, government spending and monetary policies are being formulated with this objective in mind.

In addition, the underlying trends in economic activity are favourable. Consumer markets continue to display strength. Export sales are expected to be buoyant. Business capital spending — the one area of the economy which has lagged in recent years — is turning around. Key to this turnaround has been a revival of business confidence, notably due to the federal budget of May 1972 which proposed a reduction to 40 per cent in the tax rate

on manufacturing and processing profits. This recognized the unique contribution which manufacturing can make to the growth and development of the Canadian economy, and employment opportunities.

The measures to assist consumers, as contained in the federal budget of 19th February 1973, should also improve the prospects for growth in domestic markets. The budget proposals, if implemented, will improve the investment climate for Canadian manufacturers, and should lead to a significant improvement in industrial capacity. In addition, the recent realignment of world currencies, which has resulted in a devaluation of the Canadian dollar against key currencies other than the U.S.A., should assist domestic producers in serving a larger proportion of this anticipated growth in Canadian markets.

Thus, in our view, the combination of the May 1972 and February 1973 budgets represents a first step toward developing a comprehensive industrial strategy to deal with the pressing problems faced by Canadian industry. Basic to any industrial strategy, however, must be a recognition that while Canada's home market is small, access to export markets, particularly for manufacturers, is difficult and uncertain. Our domestic market provides the key to our future development. Unfortunately, a substantial proportion of this market's recent growth has been supplied by imports — Canada's 1972 trade deficit in textile and chemical products exceeded $1.2 billion.

The federal government and the chemical industry have been working for some time now on a joint study of the problems faced by Canadian chemical producers. The industry is anxiously awaiting the policy recommendations of the government concerning petrochemicals.

Ottawa has also initiated a joint study of the Canadian man-made fibres industry. This cooperative study is still under way, but policy recommendations are not expected in the immediate future.

The Economic Council of Canada has described the balance of the decade of the seventies as a period of strong growth. Given appropriate government policies in the fibres and chemicals area, your Company looks forward to making a full and effective contribution toward achieving Canada's economic objectives.

On behalf of the Directors

R J Richardson

PRESIDENT

29th March 1973

FINANCIAL STATEMENTS 1972

DU PONT OF CANADA LIMITED AND ITS WHOLLY-OWNED SUBSIDIARIES

Consolidated Statement of Income

	YEAR ENDED 31ST DECEMBER 1972	1971
NET SALES (Note 2)	$260,201,000	$227,891,000
Other income	536,000	442,000
	260,737,000	228,333,000
LESS:		
Costs and expenses excluding the following:	218,384,000	190,810,000
Provision for depreciation and amortization	15,467,000	15,673,000
Adjustment to carrying value of investment in mining companies (Note 4)	918,000	—
Interest on borrowed money:		
Current obligations	618,000	1,058,000
Loans maturing more than one year after issue	11,000	—
Taxes on income	10,992,000	9,530,000
	246,390,000	217,071,000
NET INCOME	$ 14,347,000	$ 11,262,000
Earnings a common share	$1.80	$1.41

Consolidated Statement of Retained Earnings

	1972	1971
BALANCE AT 1st JANUARY	$102,189,000	$ 96,030,000
Add: Net income	14,347,000	11,262,000
	116,536,000	107,292,000
Deduct: Dividends declared on —		
Preferred 7½% cumulative stock	174,000	174,000
Common stock ($0.85 a share in 1972 and $0.625 a share in 1971)	6,703,000	4,929,000
	6,877,000	5,103,000
BALANCE AT 31st DECEMBER	$109,659,000	$102,189,000

Consolidated Balance Sheet

	31ST DECEMBER 1972	1971
ASSETS		
CURRENT ASSETS		
Cash	$ 8,290,000	$ 6,123,000
Accounts receivable	41,934,000	34,225,000
Inventories, valued at the lower of cost and net realizable value:		
Finished goods and work in process	22,261,000	18,484,000
Raw materials and supplies	9,168,000	8,503,000
Prepaid expenses	1,641,000	1,248,000
	83,294,000	68,583,000
PLANTS AND PROPERTIES AT COST	292,891,000	275,532,000
Less: ACCUMULATED DEPRECIATION	170,291,000	158,000,000
	122,600,000	117,532,000
OTHER ASSETS		
Goodwill, patents and processes at cost less amounts amortized	4,974,000	4,491,000
Investment in and advances to mining companies (Note 4)	4,698,000	4,760,000
Shares held by trustee (Note 5)	781,000	781,000
Other investments at cost	151,000	170,000
	10,604,000	10,202,000
	$216,498,000	$196,317,000

Signed on behalf of the Board:

D. S. Holbrook
R. J. Richardson } *Directors*

			31ST DECEMBER 1972	1971
LIABILITIES				
CURRENT LIABILITIES				
Bank indebtedness			$ 7,750,000	$ —
Accounts payable and accrued liabilities:				
E. I. du Pont de Nemours & Company			6,228,000	4,834,000
Mining companies			—	3,856,000
Other			14,148,000	11,436,000
Taxes payable			1,551,000	8,780,000
Dividends payable			3,198,000	2,015,000
			32,875,000	30,921,000
PROVISION FOR BONUS AWARDS TO EMPLOYEES			—	380,000
NOTES PAYABLE (Note 6)			10,000,000	—
DEFERRED INCOME TAXES			21,608,000	20,471,000
SHAREHOLDERS' EQUITY				
Capital stock:				
Authorized	SHARES			
Preferred 7½% cumulative stock (par value $50)	46,500			
Common stock (no par value)	13,500,000			
Issued and fully paid				
Preferred	46,500	$ 2,325,000		
Common	7,886,298	40,031,000		
Retained earnings		109,659,000	152,015,000	144,545,000
			$216,498,000	$196,317,000

Consolidated Statement of Source and Use of Funds

	YEAR ENDED 31ST DECEMBER 1972	1971
SOURCE OF FUNDS		
From operations		
Net income	$ 14,347,000	$ 11,262,000
Add (deduct) items not requiring a current outlay of funds:		
Provision for depreciation and amortization	15,467,000	15,673,000
Adjustment to carrying value of investment in mining companies	918,000	—
Deferred income taxes	1,137,000	(830,000)
	31,869,000	26,105,000
Long term notes	10,000,000	—
Disposal of fixed assets	159,000	397,000
	42,028,000	26,502,000
USE OF FUNDS		
Additions to fixed assets	20,519,000	7,504,000
Purchase (sale) of goodwill, patents and processes	658,000	(20,000)
Dividends	6,877,000	5,103,000
Investments and advances	837,000	4,313,000
Other	380,000	668,000
	29,271,000	17,568,000
Increase in working capital for the year	12,757,000	8,934,000
Working capital at beginning of year	37,662,000	28,728,000
Working capital at end of year	$ 50,419,000	$ 37,662,000

Notes to Consolidated Financial Statements

1. Du Pont of Canada Limited was incorporated under the laws of Canada. The consolidated financial statements have been drawn up in conformity with the provisions of the Canada Corporations Act and include all wholly-owned subsidiary companies, the only active one of which is Cedarcrest Company Limited.

Accounts receivable and accounts payable in foreign currencies have been converted at the rates of exchange prevailing at 31st December 1972.

2. The composition of net sales is as follows:

	1972	1971
Fibres	$106,117,000	$ 89,507,000
Plastics and Films	72,284,000	60,521,000
Chemicals and Other	81,800,000	77,863,000
	$260,201,000	$227,891,000

3. During 1972, the remuneration paid to the twelve directors aggregated $38,000 and paid to the nine officers aggregated $679,000. Two of these officers were also directors.

4. The Company has a 44.7% interest in Lacanex Mining Company Limited (which may be increased to a controlling interest on exercise of irrevocable options) and that company, together with the Company, jointly own Ducanex Resources Limited. Through these companies, the Company has indirect interests in various mining companies, the more significant of which are a 24.4% interest in Tormex Mining Developers Limited and a 19.1% interest in Pure Silver Mines Limited.

These mining companies undertake exploration programs and amounts expended on exploration are deferred in their accounts in accordance with normal accounting practice in the natural resource industry.

The Company, however, has adopted the practice of providing in its accounts for adjustments to the carrying value of its investment in these companies on the basis of amortization of such deferred exploration expenditures. Therefore, the investment in mining companies is carried on the equity basis adjusted for amortization of deferred exploration expenditures which amounted to $918,000 in 1972.

The Company has a commitment until 31st December 1978 to loan or guarantee a loan of up to $4,000,000 to Pure Silver Mines Limited.

5. Under the terms of the Bonus Plan it had been Company policy to acquire common shares for sale to employees and funds were provided for this purpose under an agreement with a trustee. As termination of the Bonus Plan was decided upon in 1971 and final deliveries under the Plan will be made in 1973, the Company proposes to terminate this agreement with the trustee.

At 31st December 1972 there remained 31,921 common shares held by the trustee at an average value of $24 with a market price at that date of $31 a share. At that date there were outstanding 7,536 scrip-units issued to employees (including 1,524 scrip-units held by officers and directors) under the Bonus Plan in respect of the final bonus instalments due on 2nd January 1973 entitling them to purchase common shares of Du Pont of Canada Limited at $22.50 a share.

In 1972, scrip-units were not exercised and the delivery of the corresponding bonus instalments was made in cash.

6. Notes payable at 31st December 1972 consist of 7% notes due in December 1975 amounting to $5,000,000 Canadian Funds and $5,000,000 U.S. Funds.

7. At 31st December 1972, there remained $44,224,000 to be expended on authorized appropriations for capital expenditures.

Auditors' Report

TOUCHE ROSS & CO.

ROYAL BANK BUILDING
PLACE VILLE MARIE
MONTREAL 113, QUEBEC
(514) 861-8531

The Shareholders
Du Pont of Canada Limited

We have examined the consolidated balance sheet of Du Pont of Canada Limited and its wholly-owned subsidiaries as at 31st December 1972 and the consolidated statements of income, retained earnings and source and use of funds for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at 31st December 1972 and the results of their operations and the source and use of their funds for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Touche Ross & Co.

CHARTERED ACCOUNTANTS

Montreal, Que.
23rd February 1973

A TEN-YEAR COMPARISON

	1972	1971
Operating Results		
Results a common share (1)		
Total earnings	**$1.80**	$1.41
Cash flow from operations	**$4.02**	$3.29
Dividends	**$0.85**	$0.625
Sales and other income	**260,737**	228,333
Costs and expenses		
excluding the following:	**218,384**	190,810
Provision for depreciation, amortization and other (2)	**16,385**	15,673
Interest on borrowed money	**629**	1,058
Taxes on income	**10,992**	9,530
Extraordinary items	**—**	—
Net income	**14,347**	11,262
Per cent return on:		
Average total investment (3)	**4.1**	3.4
Average shareholders' equity	**9.6**	8.0
Financial Position		
Total current assets	**83,294**	68,583
Total current liabilities	**32,875**	30,921
Net working capital	**50,419**	37,662
Plants and properties at cost	**292,891**	275,532
Accumulated depreciation	**170,291**	158,000
Plants and properties — net	**122,600**	117,532
Other assets less other liabilities	**604**	9,822
Deferred income taxes	**21,608**	20,471
Shareholders' equity	**152,015**	144,545
General		
Company selling price index		
— manufactured products (1963 = 100)	**76.3**	78.4
Construction expenditures	**20,519**	7,504
Average total investment (4)	**362,321**	347,829
Common shares outstanding at year-end	**7,886,298**	7,886,298
Shareholders' equity per common share	**$18.98**	$18.03
Average number of employees	**5,113**	5,158
Average total investment per employee	**70.9**	67.4

(1) Based on number of shares outstanding at the end of each year.

(2) Includes an amount of $918,000 with respect to the adjustment to the carrying value of the investment in mining companies in 1972.

(3) Based on net income before interest expense.

(4) Total investment comprises total assets exclusive of shares held by trustee, and before deducting accumulated depreciation; the average is based on the investment of each calendar month.

(Amounts in thousands of dollars except where otherwise noted)

1970	1969	1968	1967	1966	1965	1964	1963
$0.68	$2.05	$1.51	$1.30	$1.73	$1.57	$2.11	$1.89
$2.62	$3.88	$3.37	$3.72	$4.08	$3.30	$3.59	$3.23
$0.75	$1.00	$1.00	$1.00	$1.00	$1.00	$1.00	$0.90
211,398	228,532	207,923	183,185	196,705	188,620	172,048	146,162
184,682	184,999	167,270	147,645	155,341	151,812	130,692	110,366
15,357	15,636	15,335	14,562	13,529	10,922	8,339	7,373
2,635	1,315	1,163	1,504	1,372	511	283	—
3,213	13,044	11,602	9,049	12,665	12,837	17,085	14,395
—	(2,785)	491	—	—	—	—	—
5,511	16,323	12,062	10,425	13,798	12,538	15,649	14,028
2.0	5.2	4.0	3.8	5.3	5.4	8.1	8.4
4.0	12.0	9.4	8.3	11.3	11.4	18.8	19.0
74,114	70,770	63,587	52,779	51,991	45,483	40,403	31,624
45,386	42,651	41,981	37,190	42,542	26,322	37,151	19,515
28,728	28,119	21,606	15,589	9,449	19,161	3,252	12,109
272,313	262,347	248,956	241,922	229,800	209,820	172,218	145,030
146,389	133,936	121,148	109,465	98,428	87,492	77,779	70,524
125,924	128,411	127,808	132,457	131,372	122,328	94,439	74,506
5,035	3,739	3,794	2,307	2,615	(8,783)	(135)	(412)
21,301	21,305	22,506	23,653	19,100	14,108	11,338	8,783
138,386	138,964	130,702	126,700	124,336	118,598	86,218	77,420
82.3	85.6	88.2	90.8	93.8	96.7	99.7	100.0
12,867	16,216	11,967	15,790	22,565	39,650	28,300	21,095
344,881	324,723	311,469	292,633	270,820	235,204	195,143	166,276
,886,298	7,886,298	7,886,298	7,886,298	7,886,298	7,886,298	7,335,000	7,313,408
$17.25	$17.33	$16.28	$15.77	$15.47	$14.74	$11.44	$10.27
6,311	6,562	6,303	6,491	6,696	6,213	5,489	4,876
54.6	49.5	49.4	45.1	40.4	37.9	35.6	34.1

PRODUCTS

Fibres

MANUFACTURED:

Nylon continuous filament yarns, staple, tow and bulked continuous filament yarns

ANTRON nylon for textiles and carpets

ORLON acrylic fibre, staple and tow

LYCRA spandex fibre

DACRON polyester filament yarn

Hexamethylene diamine, adipic acid, and nylon polymer

RESALE:

*NOMEX high temperature resistant nylon

*TYPAR spunbonded polypropylene carpet backing

*TEFLON fluorocarbon fibre

DACRON polyester staple

Plastics and Films

MANUFACTURED:

CELLOPHANE cellulose film

SCLAIRFILM polyolefin film

DARTEK nylon film

FABRENE woven oriented polyolefin material

PERFIL fibrillated polyolefin tape

VEXAR plastic netting

Nylon monofilament

DURA-FLEX coined hinge binders

SCLAIR polyethylene resins

ZYTEL nylon resins

SCLAIRPIPE polyethylene pipe

ALDYL A polyethylene pipe

RESALE:

*MYLAR polyester film

*KAPTON polyimide film

Liquid packaging machines

Plastic materials for molding and extrusion including:

- *ALATHON polyolefin resins
- *DELRIN acetal resins
- *LUCITE acrylic resins

Polymers for adhesives and coatings including:

- *ELVACE and *ELVACET polymer emulsions
- *ELVAX vinyl resins
- Nitrocellulose

DYMETROL nylon strapping

*BUTACITE polyvinyl butyral sheet for safety glass

Chemicals and Other Products

MANUFACTURED:

FREON fluorocarbon refrigerants, aerosol propellants, industrial solvents and blowing agents

VALCLENE dry-cleaning fluid

ALBONE hydrogen peroxide

Anti-knock compounds and other petroleum additives

Protective and decorative finishes for automotive and industrial uses including:

- DULUX enamels
- DUCO lacquer
- LUCITE acrylic lacquer
- TEFLON non-stick finishes

Commercial explosives including dynamites, water-gels, blasting agents, and primers

Hydrochloric and nitric acids

RESALE:

Ammonium nitrate prills and blasting accessories

X-Ray, graphic arts, and engineering reproduction and drafting films

*DYCRIL and *LYDEL photopolymer printing plates and equipment

*RISTON photopolymer film

Neoprene, *NORDEL, *HYPALON, *ADIPRENE and *VITON synthetic rubbers

Precious metal preparations

Weed killers, plant fungicides, insecticides, and nitrogen fertilizer ingredients

Pigments

Dyes and organic chemicals

*ZEPEL rain and stain repeller

*REEMAY spunbonded polyester and *TYVEK spunbonded olefin

Industrial chemicals and electroplating products

Powder coatings and polyurethane finishes

*Trade Mark of E. I. du Pont de Nemours & Company

PLANTS

AJAX, Ontario
KINGSTON, Ontario
MAITLAND, Ontario
NORTH BAY, Ontario
SAINT JOHN, New Brunswick
SARNIA, Ontario
SHAWINIGAN, Quebec
WHITBY, Ontario

Stock Listings

COMMON STOCK
Montreal Stock Exchange
Toronto Stock Exchange

PREFERRED STOCK
Montreal Stock Exchange

Stock Transfer Agent and Registrar

MONTREAL TRUST COMPANY,
Montreal, Toronto, Calgary and Vancouver

SALES OFFICES

Canada

AJAX, Ontario
408 Fairall Street
(416) 942-5500

CALGARY, Alberta
Royal Bank Bldg.
335 - 8th Ave. S. W.
(403) 265-9060

DON MILLS, Ontario
789 Don Mills Road
(416) 362-5621

FREDERICTON, New Brunswick
Prospect Street, P.O. Box 245
(506) 454-3813

LACHINE, Quebec
1600 - 50th Ave.
(514) 636-4580

MARKHAM, Ontario
115 Idema Road
(416) 362-5621

MONTREAL, Quebec
555 Dorchester Blvd. W.
(514) 861-3861
110 Cremazie Blvd. W.
Suite 905
(514) 381-9236

SUDBURY, Ontario
18 Durham St. South
(705) 674-0754

TORONTO, Ontario
Toronto-Dominion Centre
(416) 362-5621

VANCOUVER, British Columbia
1111 West Georgia St.
(604) 684-9264

Export Sales Agent

Cedarcrest Company Limited
International Centre Building
Hamilton, Bermuda
2-5206

Please address inquiries to:
The Vice-President and Secretary,
Du Pont of Canada Limited,
P.O. Box 660,
Montreal 101, Quebec

DU PONT
CANADA